

GETTING STARTED INTERVIEW OUTLINE

The following is a 10 point guide to our system driven Getting Started Interview (GSI). Each new member needs to have this conducted by a Leader ASAP - within the first 24 hours of signing in to Lifestyle Connections. This is the Ultimate Success Orientation For All New Brand Partners.

The objective of the GSI :

First, to get the new Brand Partner off to FAST, RIGHT and SUCCESSFUL Start.

Secondly, to get a Team BUILT around them quickly. ('People Fly or Die in First 72 Hours')

Thirdly, to have them reach the Senior Partner (SP) position within their first 30 days or less.

Fourthly, to DUPLICATE this throughout their entire Team.

THE 10 POINT GSI:

1) Have a BIG Dream/Why?

- Your Dream is the engine that will drive you into action and success... and Secondly, carry you through obstacles and adversity.
- Write Down your Dream, Objectives, Goals and read aloud twice daily-morning and night.

2) Understand Leadership (Weak vs Strong)

- Strong Leadership means your Leader will be your Accountability Partner and direct you to follow the 'SYSTEM' to Success. Leaving nothing to chance.
- Weak Leadership means you want to figure it out for yourself and not be held accountable.
- YOU Decide which leadership you want from your Leaders

3) Commit To The Hours Per Day/Week to Build Your Business

- Commitment To Consistent Daily Action
- Make Your Business A Priority
- Develop Winning/Success Habits

4) Build Your Prospect/Contact List:

- 80% of people join our industry thru people they know
- Talking to people you know is the Fastest way to Go and Grow
- Develop Full List of Contacts/Prospects:
 - Use memory jogger (and your phone contacts)
 - Write List Down on Paper
 - Don't Prejudge People
 - Minimum 100 Names
 - Prioritize List:(Assign numbers 1-4 to each name on list)
 - 1) People you know, like, love and trust
 - 2) Successful People / "Movers and Shakers"('Sponsor Up' Principle)
 - 3) Dissatisfied People
 - 4) Everybody Else

5) Commit to run the 3 Step Action Plan IMMEDIATELY - Proven, Predictable and Profitable

- CONTACT-SEND-FOLLOW UP
- Contact - pique interest and curiosity
- Send – www.PyurLifeGlobal.com/YourUsername
- Follow Up with Leader on Phone With Prospect
(Run these steps fully in a 24-48 hour cycle per prospect)
- Understand the power of running the numbers (10-5-2). It is impossible to fail in PLG if you expose large numbers of people to the PLG Opportunity

6) Create a FAST START Story

- Lead by example & Set Pace for Your Team
- How You Get Started Is How Your Team Members Will Get Started
- Achieve Senior Partner Goal In 30 Days (5 New Brand partners)
- Predictable Historic Formula ... "10-5-2"- 10 Exposures yields 5 Serious Views which yields 2 Recruits
- Speed and Exposure In Running Large Amounts Of Numbers of People Through PLG System

7) 3 Pillars Of Your Business - USE-TALK-BUILD

- USE - All the products Daily
- TALK - Talk to some people, make SOME Money-Talk to lots of people,make LOTS of Money
- BUILD - Build Your Business With our Duplicable System - TELL,SHOW,TRY DO (8Steps and 3 Step Action Plan)

8) Attend All Events -Plug In To Win

- You and Your Entire Team Teach and Duplicate This
- Attend ALL Events (conference calls, webinars, live events, Local Team Events etc)
- Events are the 'Glue' of your business - keep people 'in' and moving forward
- Build Momentum and Team Growth From Event To Event
- Utilize Pyur Life University
- Join Our Facebook page and Actively Participate (facebook.com/groups/pyurlifeglobalofficial)

9) Introduce ALL New Members To Your Upline Leaders

- Vision Stretching
- Connection and Alignment With Leadership
- Building the Culture
- "Feel Good" Experience

10) Make An "ALL IN" 2-4 Year Commitment To Success In PLG

- Success Takes Time
- Practice Delayed Gratification
- Commitment and Consistency To ACTION
- Whatever It Takes For As Long As It Takes Until You Have Your Dreams and BIG Residual, Leveraged Income