

8 Step Success System

"GPS" Guide for Personal Success

1. ESTABLISH DREAMS & GOALS
2. DEVELOP A BUSINESS PLAN
3. MAKE YOUR NAME LIST
4. CONTACT & SHARE THE BUSINESS
5. FOLOW-UP & 3 WAY PHONE CALL
6. START-UP & DUPLICATE
7. PERSONAL GROWTH & DEVELOPMENT
8. BUILD THE CULTURE

3 STEP ACTION PLAN

INCOME GENERATING CYCLE

(BEST WHEN COMPLETED IN 24-48 HOURS)

1. Contact your prospect. Pique their interest, be brief and find out if they are open to looking.
2. Send www.pyurlifeglobal.com/ username (let this website do the work of presenting)
3. Follow-up with a 3 Way phone call. This is with you, your prospect and a qualified leader. Never do a Q&A with your prospect (this will cause them to think they need to know the answers before they can start building)

Always get your prospect on the 3 way with a leader and let that leader converse with your prospect and get them on your team.